How to Find Red Hot Kindle Niche Markets with Low Competition and High Demand In this special report I'm going to show you where to find high demand but low competition niche markets for Kindle eBooks.

First off, let me tell you how to recognize a high demand niche...

Look for Other People who are doing Well in the Same or Similar Niche!

You want to chase after the successes and emulate what they are doing. Not copy them but figure out how to improve on them.

With Kindle eBooks it's very easy to see which eBooks and authors are doing well because Amazon has been kind enough to tell you IF you know where to look.

Amazon has a ranking for all their eBooks (and every other product actually) called **Amazon Best Sellers Rank.**

You'll find the Amazon Best Sellers Rank in the **Product Details** section of the eBook or item listing.

Here's an example of a book listing when I search for the keyword phrase, "gluten free cookbook" in Amazon (selecting only Kindle eBooks)

Product Details

File Size: 3804 KB Print Length: 128 pages Publisher: Cedar Fort, Inc. (March 8, 2011) Sold by: Amazon Digital Services, Inc. Language: English ASIN: B005D902GQ Text-to-Speech: Enabled ♥ X-Ray: Not Enabled ♥ Lending: Enabled Amazon Best Sellers Rank: #16,222 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #42 in Books > Cookbooks, Food & Wine > Special Diet > Allergies

In this case the Best Sellers Rank is 16,222.

That number is important because we can use it to estimate how many of that eBook are being sold and even get an estimate of the total sales amount.

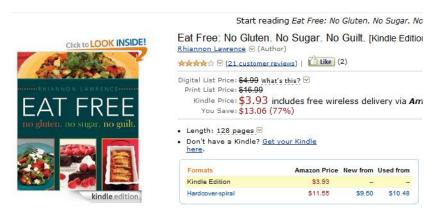
Here is a chart (provided courtesy of James J Jones) that breaks down the approximate monthly Kindle eBook sales based on the Best Seller Rank...

Best Seller Rank	Аррх	
Range	Sales per month	
200,000 - up	1	
175,000 - 199,999	2	
150,000 - 174,999	4	
149,999 - 149,999	8	
100,000 - 124,999	10	
75,000 - 99,999	25	
50,000 - 74,999	35	
40,000 - 49,999	55	
30,000 - 39,999	75	
25,000 - 29,999	100	
20,000 - 24,999	200	
15,000 - 19,999	300	
14,999 - 14,999	400	
5,000 - 9,999	350	
L,000 - 4,999	100	
500 - 999	1500	
L- 499	2500	

Monthly Kindle eBook Sales by Best Seller Rank

To find the estimated monthly sales simply multiple the price of the eBook by the approximate sales per month.

For example the book in the sample above is priced at \$3.99:

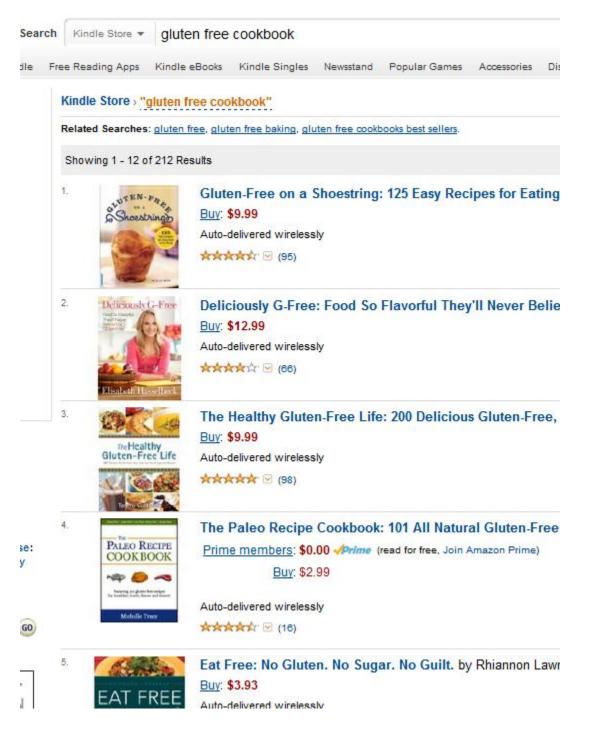


The Best Sellers Rank is 16,222 so, referring to the chart we can see that this ebook sells approximately 300 copies per month. 35 times \$3.93 = \$1179.00 in monthly sales.

Is that a good market or not? What I like to do is look at all the eBooks on the first page of results for a keyword phrase and check to see if there are several eBooks making good

money. "Good money" is sort of subjective but I look for at least one eBook pulling in at least \$1000 per month and several more over \$500.00 per month.

Let's continue on with this same example:



There are 12 eBooks listed in the first page for the keyword search, "gluten free cookbook". I've listed the first five above.

What I would do now is go through each listing and estimate the amount of sales per month for each eBook on the first page for that keyword phrase.

Doing this, I find there are 4 eBooks making over \$1000.00 per month (with one making over \$5000.00!) so this appears to be a high demand niche.

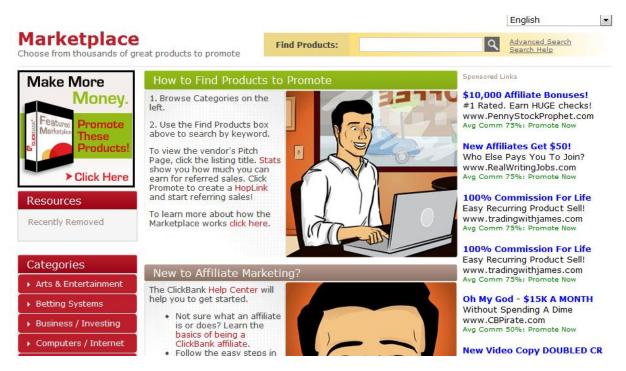
As far as competition goes there are only 212 total results for this search. Anything below 500 is considered good. Below 250 is great!

Ok, so now that you know what to look for in a niche where do you find these niches?

Here are several places to look:

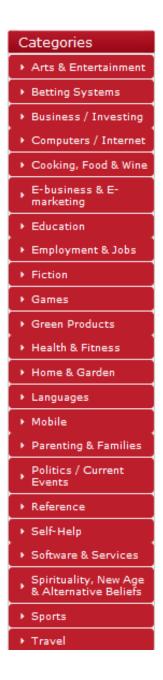
Clickbank Marketplace

You've probably heard of <u>Clickbank.com</u> but if not it's an affiliate network for infomarketers. People can list their products on the site and in the marketplace.

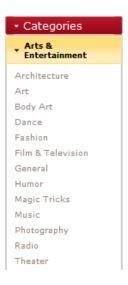


There are several categories of products listed. Here is a full listing of the main product categories:

Clickbank Category Listing



And there are additional Sub-Categories within the main categories. For example, under Arts and Entertainment you'll see all these Sub-Categories:



Click on the Sub-Category and you'll see related products. For example under Photography you see:

	Sort results by: Popularity	 Low to Hig High to Lo
Trick Photography And Special Become Unique, Creative, And A Breathtaking Photographs That B Minds Away! Dozens Of Rare Tric Ideas Are Included In This 295 Pi Along With 9 Hours Of How-to Phi Tutorials.	rtistic By Taking low People's k Photography age E-book,	Avg \$/sale \$29.57 Promote
Stats: Initial \$/sale: \$29.57 Av Avg Rebill Total: \$0.00 Avg %/ Cat: Arts & Entertainment : Pl	rebill: 0.0% Grav	
🎫 \$ 🕮 🛉		
Froknowsphoto: Go Above An (view mobile) This Video Guide Is 3 Hours Of Ki That Will Help Photographers & qu And Beyond Auto". Learn Fi Examples And Photo Shoots, Not Classroom Teachings. Includes A Video.	iller Education iot;go Above rom World World Just Boring	Avg \$/sale \$18.26 Promote
Stats: Initial \$/sale: \$18.26 Av Avg Rebill Total: \$0.00 Avg %/ Cat: Arts & Entertainment : Pl	rebill: 0.0% Grav	
= \$		
Wedding Photography Secrets Learning Photography. Digital Wedding Secrets - Best Pr Wedding Photography. Highest S With Easy Conversions. Free Sigr Provided. Max Payout Too!	oduct On elling Product	Avg \$/sale \$40.96 Promote
Stats: Initial \$/sale: \$40.96 Av Avg Rebill Total: \$0.00 Avg %/ Cat: Arts & Entertainment : Pl	rebill: 1.0% Grav	

That third one: Wedding Photography looks interesting. Let's run that search in the Amazon Kindle store and see how that niche is doing:



Only 141 total results so that looks good competition wise.

Running the numbers on the niche there are three ebooks earning over \$1000.00 per month with one earning almost \$5000.00. Looks like a winner!

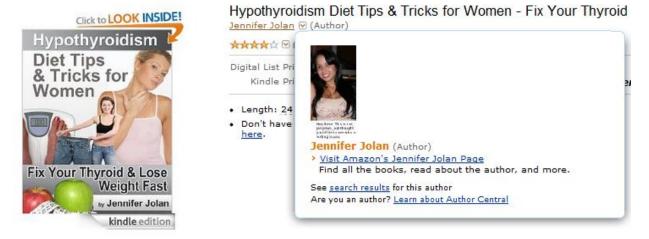
There are hundreds of Sub-Categories within the Clickbank Marketplace for you to explore!

Other Authors

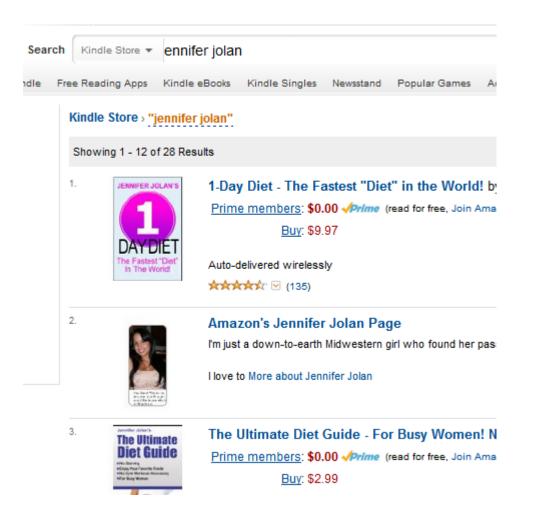
Another great place to find a hot niche market is by looking at an author's other eBooks that are listed on Amazon.

When you find an eBook that is doing well click on the Author's name to see their other eBooks. This will bring up a box with a link to the Authors page if they have one:

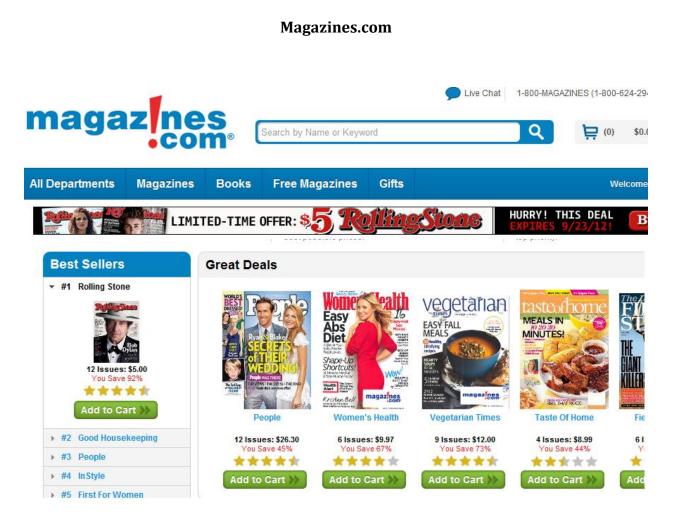
Start reading Hypothyroidism Diet Tips & Tricks for Women - Fix Your Th.



If the author doesn't have an Author page just do a search for their name:



Scan through the listing to see if there are other potential markets you may have not ever heard about before.



Go to <u>www.magazines.com</u> and browse through the magazine listing. Look for potential niches in the article snippets on the covers of the magazines.

Take the keywords from the article snippets and do the research in Amazon to see if they are potentially hot, low competition markets.

Have fun exploring!